SCG INSURANCE SERVICES
NEWSLETTER

September 2026

Helping You Navigate Medicare and Health Insurance Confidently
With Steve & Cindy Gordon

MEDICARE ANNUAL ENROLLMENT PERIOD

Medicare continues to change, and your needs do as well. For many of you, 2027 will be a year where your current plan still fits your needs and will renew automatically. For others, we'll need to update your coverage to make sure you're positioned for the year ahead. No matter which group you fall into, our goal is always the same: to give you the peace of mind that comes from clearly understanding your benefits, costs, and access to preferred providers.

By September 30th, your insurance carrier will send you the Annual Notice of Changes (ANOC) outlining updates to your Medicare Advantage or Prescription Drug plans for 2027.



AEP TIMELINE & KEY DETAILS

- October 15th – December 7th
- Make changes to your Medicare Advantage or Prescription Drug Plan for January 1st effective date.
- Time to compare your current plan to other available options
- Review your prescription drug costs

***Note*:** Medicare Supplement (Medigap) plans are **not** part of AEP and should be reviewed during your **birthday month**.

Beginning **October 1st**, we are available **Monday through Friday 7:00am to 7:00pm** and Saturday 9:00am to 2:00pm. We can meet by phone, Zoom or in-person appointments are available upon request.

How to Schedule Your Health Insurance Review

Call, text, or email us:
Cindy: 760-716-7234 cindy@scginsure.com
Steve: 760-716-7235 steve@scginsure.com



Visit our website at www.scginsure.com
Click the blue "Contact Us" button in the upper right corner.
Choose "Schedule with Steve" or "Schedule with Cindy."
Select an available date and time after October 1st that works best for you.

Contact Us



Steve Gordon
(760)716-7235
steve@scginsure.com

SCG INSURANCE SERVICES
www.scginsure.com

Cindy Gordon
(760)716-7234
cindy@scginsure.com



Thank You So Much

The highest compliment we can receive is a referral to your family and friends. We sincerely appreciate every referral and the trust you place in us.

Eileen M referred Denise & Mike H	Tom C referred Mary C
Eileen M referred Maryann & Bob D	Shirley C referred Lorraine R
Nancy G referred Ronni J	Kevin L referred Mary T
Garry C referred Melanie W	Leslie S referred Lee Ann F
Barry G referred Rich M	Judy & Dan M referred Sally & Richard W
Eileen M referred Susie G	Roop J referred Anita J

NEW FOR AEP 2027

Thanks to you, our valued clients, we continue to grow as an agency. Cindy and I are truly grateful for your trust and support.

With growth comes the responsibility to maintain the same level of access, communication, and personal service you expect from us. Earlier this year, we introduced Rena Olsen, who is now working alongside Cindy and me in a support role. We know you'll enjoy interacting with Rena. She embodies our commitment to putting clients first and ensuring you always feel taken care of.

You may notice more emails coming from SCG Insurance this AEP. This is simply our way of staying connected and getting important information to you quickly. We understand that many people are cautious about email, and that's a good thing. If anything ever looks a little off or you're unsure whether a message truly came from us, please call or email anytime. We're always happy to confirm it's legitimate.

A Little Laugh Before You Go ...



